

Getting Started



At Grand Vacations, our mission is to make the program one you'll be proud to offer as an employee benefit, incentive, or reward. We've designed the marketing, enrollment, set-up, and program management process to be comprehensive, easy, convenient, and cost-effective for both you and your employees, all while delivering a high quality program that integrates efficiently and seamlessly into your existing benefits management approach.

It's as Easy as 1, 2, 3

1. Contact Us and Learn About the Program

Simply contact us to arrange for a no cost or obligation consultation with one of our Program Specialists to learn more about the program, view sample program materials, and discuss options and opportunities for introducing the program to your organization.

2. In-Depth Follow-Up and Discussion

We'll follow-up with advanced information on the program, including details on program features, the member experience, program value, time lines, agreements, system demos, and plenty of sample member materials to help show you the true quality and value of this program. We'll also answer any questions you may have.

3. Formalizing the Arrangement and Arranging Enrollment

- ❖ Once you've decided to move forward, we'll provide you with a participation agreement.
- ❖ We'll then schedule a time to present the program to your employees, with your choice of either on-site or through online enrollment (or both), making this an easy and convenient process for all involved.
- ❖ Then we'll follow-up with you to make sure your employees are properly enrolled, and your program properly configured.

Four Ways for Employers to Participate

Grand Vacations offers four participation models for employers:

1. Program Facilitator

Employer allows the program to be presented to their employees without any financial obligation or contribution on their part, and simply acts as a facilitator for payroll deductions and program payments.

2. Membership Only Contribution

Employers can help their employees get started by paying for the annual membership fee, or by paying for the first month's savings amount, for example.

3. Shared Program Costs

Employers can contribute a portion (25%, 50%, etc.) of the monthly savings amount each month, just like employer contributions to employee savings or retirement plans, to their employee's monthly travel savings account.

4. Full Benefit Payment for Employees

As a benefit, incentive, or reward, employers can cover the full cost of the program for their employees.

In most scenarios, the employer simply participates as a program facilitator, allowing Grand Vacations to have online and on-site access for voluntary employee enrollments, and is responsible for making the corresponding payroll deductions, based on the individual plans selected by their employees, then remitting those payments for the program on a pass-through basis. It's that easy. We're delighted to work with you to configure an approach that is just right for your organization.



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